

COACHING AND DEVELOPING OTHERS

Workshop Objectives:

This highly participative Workshop will give all delegates a clear understanding of the business need to coach and the opportunity to begin developing and using the skills, behaviours and attitudes necessary to effectively coach and develop their staff or colleagues.

Participants:

The Workshop is suitable for anyone who has the responsibility for coaching and developing others.

Workshop Outcomes:

At the end of the session, participants will have developed the knowledge and skills to:

- Improve staff performance through coaching techniques
- Develop their staff through on-the-job opportunities
- Implement development plans

Major themes:

- What is Coaching - the skills of a good Coach - using questions and other inter-active techniques
- What are the barriers to effective Coaching and how to overcome them
- Identification of situations which prevent or promote learning
- When and how to coach
- Designing a structured Coaching plan and identifying daily opportunities for staff development.
- Coaching practice, review and feedback
- Action Planning

Duration

1 day